

Supporting Charts and Graphs

MANITOBA LEARNING RESOURCE CENTRE
Comparative Sales by Category
For Fiscal Periods 2006/2007 to 2015/2016
(in thousands)

	2006/2007	2007/2008	2008/2009	2009/2010	2010/2011	2011/2012	2012/2013	2013/2014	2014/2015	2015/2016
Business/Computer Education	90.9	79.7	85.9	107.3	76.6	61.4	76.9	54.1	47.0	38.8
Computer Supplies/Software	19.4	32.3	34.4	55.5	47.9	15.4	4.0	3.0	2.4	0.4
Departmental Materials	118.5	102.1	102.8	76.5	91.7	82.6	76.8	58.1	57.9	53.2
English as a Second Language	4.5	28.4	17.2	18.0	37.7	33.9	16.9	22.4	15.7	12.4
English Language Arts	871.8	726.8	696.6	725.0	764.7	778.2	1,039.1	986.4	1,062.4	1,048.8
French	437.8	364.9	359.2	459.1	459.9	378.8	420.4	351.4	302.7	324.5
Graphing Calculators, Probes etc	44.5	28.4	48.9	43.7	20.8	11.6	17.3	26.9	20.9	46.3
Handling charge	243.5	226.5	222.8	245.2	261.0	255.3	260.1	211.9	205.0	208.3
Health/Physical Education	74.3	60.1	54.6	33.9	99.9	52.4	56.8	60.1	67.9	48.9
Home Economics	36.0	34.3	34.7	44.1	37.3	36.8	38.5	44.0	52.9	43.2
Industrial Arts	44.0	40.9	21.5	21.5	16.5	10.0	20.6	29.8	34.8	44.1
Mathematics	481.0	513.8	1,075.3	1,746.8	1,816.9	1,687.5	1,751.4	1,047.5	897.4	1,081.0
Music	3.1	1.6	5.3	2.2	1.4	2.1	3.0	3.4	3.5	2.3
Native Education	15.6	15.5	8.3	10.2	11.9	29.7	24.5	27.9	31.9	19.3
Paper	37.9	32.8	12.2	10.7	10.2	5.6	4.5	5.0	2.1	2.6
Phonics	78.9	74.0	61.7	45.3	38.2	36.2	31.4	17.2	15.7	2.7
Science	728.4	687.6	564.8	495.8	456.0	453.5	397.2	475.1	546.2	655.0
Social Studies	1,689.4	1,590.9	1,173.9	733.0	662.2	1,052.5	755.0	615.4	494.6	458.7
Spelling	61.7	51.7	49.4	50.9	49.5	40.5	41.8	25.0	19.6	11.7
Other Stock Categories	256.9	243.9	256.2	349.0	344.9	346.2	369.1	320.5	337.9	356.8
Total Stock Sales	5,338.1	4,936.1	4,885.7	5,273.7	5,305.2	5,370.2	5,405.3	4,385.1	4,218.5	4,459.0
Special Order Sales	2,735.7	2,478.4	2,398.7	2,657.8	2,260.1	2,240.5	2,574.1	2,442.0	2,825.2	2,699.1
Other Sales	64.7	59.0	62.1	59.0	62.6	67.5	52.3	44.9	53.0	56.5
Total Sales	8,138.5	7,473.5	7,346.5	7,990.5	7,627.9	7,678.2	8,031.7	6,872.0	7,096.7	7,214.6
% of sales										
Stock Sales	65.6%	66.0%	66.5%	66.0%	69.5%	69.9%	67.3%	63.8%	59.4%	61.8%
Special Order Sales	33.6%	33.2%	32.7%	33.3%	29.6%	29.2%	32.0%	35.5%	39.8%	37.4%
Other Sales	0.8%	0.8%	0.8%	0.7%	0.8%	0.9%	0.7%	0.7%	0.7%	0.8%
Total Sales	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

**MANITOBA LEARNING RESOURCE CENTRE
Comparative General & Administrative Expenses
For Fiscal Periods 2006/2007 to 2015/2016**
(in thousands)

	2006/2007	2007/2008	2008/2009	2009/2010	2010/2010	2011/2011	2012/2012	2013/2013	2014/2014	2015/2015	2016/2016
Amortization	28.5	28.4	24.1	20.6	25.5	28.8	24.9	21.2	17.4	11.3	
Computer expense	53.9	53.7	53.3	52.9	88.0	72.4	76.8	76.0	65.3	60.0	
Employee benefits	59.3	63.7	56.8	57.4	65.2	58.0	63.9	66.6	70.5	73.2	
Interest	60.2	56.6	35.4	19.0	23.6	36.7	35.9	30.3	30.1	29.8	
Marketing	12.1	11.0	6.7	6.2	6.8	4.7	8.7	9.4	1.4	2.0	
Office expense (includes bad debts, postage)	30.7	25.0	55.7	39.8	25.2	29.1	27.6	26.8	25.3	24.2	
Office occupancy	37.4	36.2	37.5	35.6	36.8	37.0	37.0	44.2	49.7	49.2	
Professional services	13.1	11.7	12.1	12.9	12.8	13.2	15.0	13.7	13.9	14.0	
Salaries (includes training)	345.9	369.4	352.7	329.3	331.9	365.1	337.6	342.5	348.3	360.6	
Telephone	10.4	7.6	7.6	8.0	7.7	6.9	6.6	7.6	6.6	5.8	
Travel	9.7	7.2	10.8	7.1	5.8	9.7	7.0	7.7	7.1	6.1	
Warehouse (includes occupancy & service)	289.6	289.6	289.6	289.6	289.6	289.6	289.5	289.5	289.5	289.5	
Total General & Administrative Expenses	950.8	960.1	942.3	878.4	918.9	951.1	930.5	935.5	925.1	925.7	

