

Sub-compact Vehicle

New

Used

Cash purchase

Total amount paid: \$21,487.20

Purchase with a 6-year loan at an interest rate of 3%

Monthly payment: \$288.42
Interest charges: \$1,778.72

Total amount paid: \$23,265.92

Cash purchase after a 3-year lease

Monthly payment: \$363.73
Total amount paid: \$28,784.50

Purchase with a 3-year loan at an interest rate of 6% after a 3-year lease

Residual value after tax: \$14,736.18
Monthly payment: \$448.42
Interest charges: \$1,407.01
Total amount paid: \$30,191.51

Purchase through a dealership with a 3-year loan at an interest rate of 6%

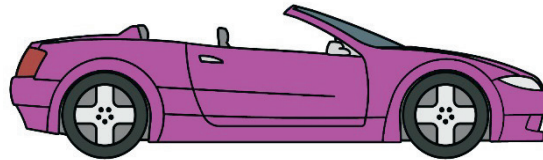
Loan amount: \$10,964.80
Monthly payment: \$333.66
Interest charges: \$1,046.92
Total amount paid: \$12,011.72

Purchase through a private sale with a 3-year loan at an interest rate of 6%

Loan amount: \$9,212.59
Monthly payment: \$280.34
Interest charges: \$879.62
Total amount paid: \$10,092.21

Dealership lease buyout with a 2-year contract

Vehicle cost: \$10,964.80
Biweekly payment: \$173.69
Financing costs: \$3,102.99
Total amount paid: \$14,067.79



Compact Vehicle

New

Used

Cash purchase

Total amount paid: \$30,188.20

Purchase with a 6-year loan at an interest rate of 3%

Monthly payment: \$420.58
Interest charges: \$2,593.83

Total amount paid: \$32,782.03

Cash purchase after a 3-year lease

Monthly payment: \$397.84
Total amount paid: \$34,302.10

Purchase with a 3-year loan at an interest rate of 6% at the end of a 3-year lease

Residual value after tax: \$18,418.43
Monthly payment: \$560.47
Interest charges: \$1,758.59
Total amount paid: \$30,060.69

Purchase through a dealership with a 3-year loan at an interest rate of 6%

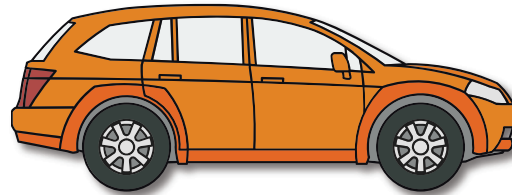
Loan amount: \$15,008.00
Monthly payment: \$456.69
Interest charges: \$1,432.96
Total amount paid: \$16,440.96

Purchase through a private sale with a 3-year loan at an interest rate of 6%

Loan amount: \$12,094.49
Monthly payment: \$368.04
Interest charges: \$1,154.78
Total amount paid: \$13,249.27

A dealership lease buyout with a 2-year contract

Vehicle cost: \$15,008.00
Biweekly payment: \$238.63
Finance charges: \$4,124.92
Total amount paid: \$19,132.92



New

Sport Utility Vehicle (SUV)

Used

Cash purchase

Total amount paid: \$46,758.88

Purchase with a 6-year loan at an interest rate of 3%

Monthly payment: \$672.29

Interest charges: \$4,146.17

Total amount paid: \$50,905.05

Cash purchase at the end of a 3-year lease

Monthly payment: \$665.28

Total amount paid: \$52,795.46

Purchase with a 3-year loan at an interest rate of 6% at the end of a 3-year lease

Residual value after tax: \$27,873.38

Monthly payment: \$848.19

Interest charges: \$2,661.35

Total amount paid: \$55,456.81

Purchase through a dealership with a 3-year loan at an interest rate of 6%

Loan amount: \$24,528.00

Monthly payment: \$746.39

Interest charges: \$2,341.93

Total amount paid: \$26,869.93

Purchase through a private sale with a 3-year loan at an interest rate of 6%

Loan amount: \$20,510.34

Monthly payment: \$624.13

Interest charges: \$1,958.33

Total amount paid: \$22,468.67

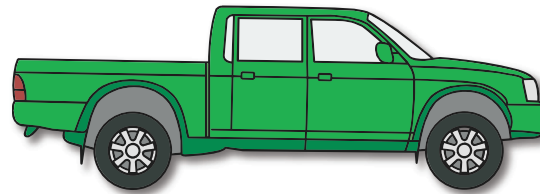
A dealership lease buyout with a 2-year contract

Vehicle Cost: \$24,528.00

Biweekly payment: \$390.00

Finance charges: \$6,411.63

Total amount paid: \$30,939.63



New

Truck

Used

Cash purchase

Total amount paid: \$31,664.64

Purchase with a 6-year loan at an interest rate of 3%

Monthly payment: \$443.01
Interest charges: \$2,732.14

Total amount paid: \$34,396.78

Cash purchase at the end of a 3-year lease

Monthly payment: \$599.20
Total amount paid: \$43,371.95

Purchase with a 3-year loan at an interest rate of 6% at the end of a 3-year lease

Residual value after tax: \$19,571.55
Monthly payment: \$595.56
Interest charges: \$1,868.69
Total amount paid: \$45,240.64

Purchase through a dealership sale with a 3-year loan at an interest rate of 6%

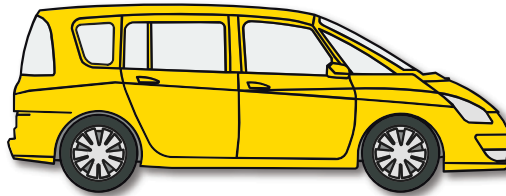
Loan amount: \$17,897.60
Monthly payment: \$544.62
Interest charges: \$1,708.86
Total amount paid: \$19,606.46

Purchase through a private sale with a 3-year loan at an interest rate of 6%

Loan amount: \$14,143.49
Monthly payment: \$430.39
Interest charges: \$1,350.42
Total amount paid: \$15,493.91

A dealership lease buyout with a 2-year contract

Vehicle cost: \$17,897.60
Biweekly payment: \$284.57
Finance charges: \$4,818.83
Total amount paid: \$22,716.43



New

Van

Used

Cash purchase

Total amount paid: \$29,233.68

Purchase with a 6-year loan at an interest rate of 3%

Monthly payment: \$406.08

Interest charges: \$2,504.41

Total amount paid: \$31,738.09

Cash purchase at the end of a 3-year lease

Monthly payment: \$561.12

Total amount paid: \$39,591.38

Purchase with a 3-year loan at an interest rate of 6% at the end of a 3-year lease

Residual value after tax: \$18,566.06

Monthly payment: \$564.97

Interest charges: \$1,772.69

Total amount paid: \$41,364.07

Purchase through a dealership with a 3-year loan at an interest rate of 6%

Loan amount: \$18,474.40

Monthly payment: \$562.18

Interest charges: \$1,763.94

Total amount paid: \$20,238.34

Purchase through a private sale with a 3-year loan at an interest rate of 6%

Loan amount: \$15,823.21

Monthly payment: \$481.50

Interest charges: \$1,510.80

Total amount paid: \$17,334.01

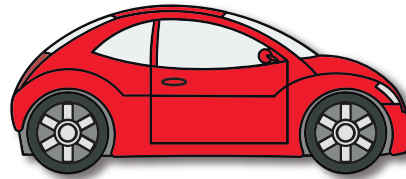
A dealership lease buyout with a 2-year contract

Vehicle cost: \$18,474.40

Biweekly payment: \$293.74

Finance charges: \$4,957.51

Total amount paid: \$23,431.91



New

Electric Vehicle

Used

Cash purchase

Total amount paid: \$38,526.32

Purchase with a 6-year loan at an interest rate of 3%

Monthly payment: \$547.24
Interest charges: \$3,374.95

Total amount paid: \$41,901.27

Cash purchase at the end of a 3-year lease

Monthly payment: \$822.27
Total amount paid: \$47,551.74

Purchase with a 3-year loan at an interest rate of 6% at the end of a 3-year lease

Residual value after tax: \$16,129.60
Monthly payment: \$490.82
Interest charges: \$1,540.05
Total amount paid: \$49,091.79

Purchase through a dealership with a 3-year loan at an interest rate of 6%

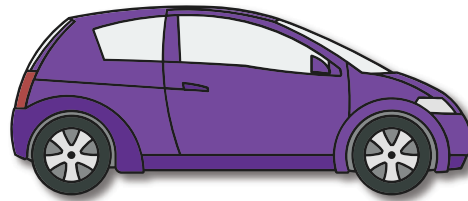
Loan amount: \$14,672.00
Monthly payment: \$446.47
Interest charges: \$1,400.88
Total amount paid: \$16,072.88

Purchase through a private sale with a 3-year loan at an interest rate of 6%

Loan amount: \$12,888.84
Monthly payment: \$392.21
Interest charges: \$1,230.63
Total amount paid: \$14,119.47

A dealership lease buyout with a 2-year contract

Vehicle cost: \$14,672.00
Biweekly payment: \$233.28
Finance charges: \$4,044.21
Total amount paid: \$18,716.21



New

Hybrid Vehicle

Used

Cash purchase

Total amount paid: \$30,275.84

Purchase with a 6-year loan at an interest rate of 3%

Monthly payment: \$421.92

Interest charges: \$2,602.04

Total amount paid: \$32,877.88

Cash purchase at the end of a 3-year lease

Monthly payment: \$419.29

Total amount paid: \$34,278.04

Purchase with a 3-year loan at an interest rate of 6% at the end of a 3-year lease

Residual value after tax: \$17,781.84

Monthly payment: \$541.10

Interest charges: \$1,697.81

Total amount paid: \$35,975.84

Purchase through a dealership with a 3-year loan at an interest rate of 6%

Loan amount: \$22,093.12

Monthly payment: \$672.29

Interest charges: \$2,109.45

Total amount paid: \$24,202.57

Purchase through a private sale with a 3-year loan at an interest rate of 6%

Loan amount: \$18,643.51

Monthly payment: \$567.32

Interest charges: \$1,780.08

Total amount paid: \$20,423.59

A dealership lease buyout with a 2-year contract

Vehicle cost: \$22,093.12

Biweekly payment: \$351.25

Finance charges: \$5,824.72

Total amount paid: \$27,917.84