

Negotiation: A negotiation is a discussion in which people or groups of people try to reach an agreement by finding the "best deal" for everyone involved.

Think of an example of a **negotiation** you have been involved in:

Conference: A conference is an official meeting to discuss a particular question. Usually, groups of people send representatives to speak for them at a conference.

Think of an example of a **conference** that you know about or have been involved in:

Legislative process: Before Canada became a country, each colony had a government with some legislative (law-making) powers. However, any laws that affected the entire colony had to be passed by Britain in order to be made official.

The process of negotiating a union of the colonies, or Confederation, involved several steps. Gather information to complete the following table of the steps toward Confederation.

Step	Participants and Results
<p>The Charlottetown Conference</p> <p>Date: _____</p>	
<p>The Québec Conference</p> <p>Date : _____</p>	
<p>The London Conference</p> <p>Date: _____</p>	
<p>The British North America Act</p> <p>Date: _____</p>	
<p>Confederation becomes official</p> <p>Date: _____</p>	